



# Start Here

## TrustReady - Free Edition

Sylvan Assurance, LLC

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For whoever has to answer a security questionnaire and wants to know what a good answer looks like first.

**When you have worked through this, you will have:** your free readiness result, and sample wording for the ten questions almost every questionnaire asks.

Your Free tier holds **1 document** (plus the interactive assessment). A “start here, in this order” guide only earns its place once there are several documents to sequence — so at this tier it is a single entry and a pointer onward.

### The one guide

#### 1. 10 Answers Every Security Questionnaire Asks For

*PDF · 15 min · Whoever will write the answers*

Sample, defensible wording for the ten questions almost every questionnaire asks, each with what the reviewer is really getting at and the evidence behind it.

**Reach for it when:** First. It is a short calibration on what a good answer looks like before you write any of your own.

**You finish with:** A feel for the shape a strong answer takes, and then you can adapt straight away.

### The interactive assessment

Not a document — a short questionnaire that scores where you stand and points at the gaps.

→ Take the free questionnaire readiness assessment.

### **When you outgrow the free tier**

The Solo toolkit turns these ten into a worked answer bank — a trust-page starter, the evidence behind each claim, and reviewer-ready wording — with a Start here catalog to sequence them.

→ See the Solo, Team and Pro editions.

## About This Document

This document is part of **TrustReady** — the Security Questionnaire Response Kit, Free Edition — produced by **Sylvan Assurance, LLC**.

It provides **general guidance and recommended practices**, drawn from widely recognised standards and frameworks. It is **not** a professional audit, a certification, or legal advice, and it does not create any advisory or consulting relationship.

Every recommendation in this document is **optional** - a widely accepted way to reduce a common risk. You decide which recommendations to adopt, adapt, or decline. Following this guidance reduces exposure to common problems, but it **does not guarantee any particular outcome**. Responsibility remains with you as the operator of your business.

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Scan for the companion book to this toolkit.

**[sylvanassurance.com/go/security-questionnaires-field-guide](https://sylvanassurance.com/go/security-questionnaires-field-guide)**

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